## Profile of overseas visitors who stayed in hotels in 2011

Revised July 2013

National Tourism Development Authority

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Hotel guestnights by overseas visitors (000s)

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total overseas | $\mathbf{7 , 2 8 9}$ | $\mathbf{6 , 4 2 4}$ | $\mathbf{6 , 5 4 9}$ | $\mathbf{6 , 1 5 9}$ | $\mathbf{5 , 9 3 9}$ |
| Northern Ireland | 862 | 782 | 863 | 961 | 899 |
| Republic of Ireland | 12,687 | 13,348 | 13,567 | 13,314 | 13,986 |
| Total | $\mathbf{2 0 , 8 3 9}$ | $\mathbf{2 0 , 5 5 4}$ | $\mathbf{2 0 , 9 4 9}$ | $\mathbf{2 0 , 4 3 3}$ | $\mathbf{2 0 , 8 2 4}$ |

Table 1 Supply of hotel accommodation by region

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Dublin |  |  |  |  |  |
| Premises | 150 | 157 | 160 | 159 | 157 |
| Rooms | 16,282 | 17,713 | 19,111 | 19,185 | 18,900 |


| East \& Midlands |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 113 | 127 | 130 | 124 | 119 |
| Rooms | 5,196 | 6,714 | 7,143 | 6,932 | 6,763 |


| South East |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 106 | 112 | 112 | 111 | 105 |
| Rooms | 5,019 | 5,435 | 5,600 | 5,625 | 5,387 |


| South West |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 162 | 164 | 166 | 163 | 161 |
| Rooms | 9,263 | 10,055 | 10,440 | 10,303 | 10,133 |


| Shannon |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 82 | 91 | 92 | 90 | 88 |
| Rooms | 4,653 | 5,345 | 5,424 | 5,371 | 5,340 |


| West |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 140 | 147 | 148 | 145 | 141 |
| Rooms | 6,304 | 6,918 | 7,143 | 7,278 | 7,236 |


| North West |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Premises | 104 | 109 | 107 | 110 | 112 |
| Rooms | 4,605 | 5,208 | 5,287 | 5,523 | 5,616 |

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Table 2 Hotel occupancy Rates (\%)

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Room occupancy rates | 64 | 58 | 56 | 56 | 56 |
| Bed occupancy rates | 46 | 43 | 42 | 41 | 41 |

Table 4 Purpose of visit - overseas visitors (\%)

|  | All | Britain | Mainland <br> Europe | North <br> America | Other <br> Areas |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Holiday | 42 | 24 | 47 | 61 | 58 |
| Visiting friends \& relatives | 14 | 17 | 10 | 15 | 14 |
| Business | 40 | 52 | 41 | 21 | 25 |
| Other | 4 | 6 | 3 | 3 | 3 |

Table 5 Route of entry (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Sea from Britain | 8 | 8 | 10 | 2 | 1 |
| Sea from Mainland Europe | 1 | $*$ | $*$ | 4 | 1 |
| Air from Britain | 40 | 50 | 87 | 2 | 14 |
| Air from Mainland Europe | 34 | 34 | 2 | 92 | 9 |
| Transatlantic air | 16 | 7 | - | $*$ | 74 |

Table 6 Month of arrival (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| January-March | 17 | 20 | 28 | 13 | 7 |
| April | 12 | 16 | 8 | 11 | 10 |
| May | 10 | 9 | 9 | 10 | 12 |
| June | 12 | 9 | 11 | 11 | 20 |
| July | 11 | 8 | 7 | 17 | 11 |
| August | 11 | 6 | 8 | 17 | 16 |
| September | 8 | 7 | 10 | 7 | 10 |
| October-December | 20 | 24 | 20 | 15 | 14 |

Table 7 Length of stay (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | All |  | Britain | Mainland <br> Europe | North <br> America |
| $1-3$ nights | 45 | 67 | 65 | 23 | 9 |
| $4-5$ nights | 20 | 19 | 22 | 25 | 12 |
| $6-8$ nights | 18 | 8 | 8 | 28 | 38 |
| $9-14$ nights | 15 | 5 | 6 | 20 | 40 |
| $15+$ nights | 3 | 1 | - | 5 | 2 |
| Average length of stay (nights) | 5.5 | 3.7 | 3.7 | 6.7 | 8.0 |

Table 8 Experience of I reland (\%)

|  | All <br> Visitors |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  |  | All <br> Business |  |  | Holidaymakers |  |  |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |  |  |
| Irish-born | 6 | 3 | 5 | $*$ | 1 |  |  |
| First visit | 41 | 23 | 38 | 75 | 74 |  |  |
| Repeat | 53 | 74 | 56 | 25 | 25 |  |  |

Table 9 Social class (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Managerial/professional (AB) | 36 | 39 | 27 | 28 | 44 |
| White collar (C1) | 52 | 55 | 44 | 59 | 44 |
| Skilled worker (C2) | 10 | 7 | 24 | 9 | 9 |
| Unskilled worker (DE) | 2 | $*$ | 6 | 4 | 2 |

Table 10 Party composition (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Alone | 48 | 81 | 20 | 15 | 17 |
| Couple | 27 | 4 | 43 | 48 | 45 |
| Family | 10 | $*$ | 12 | 14 | 20 |
| Other adult party | 16 | 14 | 25 | 24 | 19 |

Table 11 Party age (\%)

|  | All <br> Visitors | All <br> Business |  | Holidaymakers |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Under 16 years | 3 | $*$ | 3 | 3 | 2 |
| $16-18$ years | 2 | $*$ | 1 | 4 | 2 |
| $19-24$ years | 8 | 3 | 10 | 13 | 9 |
| $25-34$ years | 22 | 25 | 17 | 26 | 21 |
| $35-44$ years | 20 | 32 | 22 | 19 | 10 |
| $45-54$ years | 20 | 25 | 20 | 17 | 21 |
| $55-64$ years | 16 | 12 | 18 | 13 | 21 |
| $65+$ years | 9 | 3 | 9 | 5 | 14 |

Table 12 Use of car (\%)

|  | All <br> Visitors | AlI <br> Business | Holidaymakers |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Car brought | 8 | 8 | 8 | 5 | 2 |
| Car hired | 25 | 16 | 9 | 34 | 50 |
| Car not used | 68 | 76 | 83 | 62 | 48 |

Table 13 Nights by region (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Dublin | 45 | 55 | 65 | 47 | 34 |
| East \& Midlands | 7 | 8 | 4 | 3 | 2 |
| South-East | 5 | 5 | 2 | 5 | 6 |
| South-West | 18 | 13 | 18 | 18 | 29 |
| Shannon | 9 | 10 | 3 | 7 | 11 |
| West | 12 | 8 | 4 | 15 | 13 |
| North-West | 4 | 1 | 2 | 4 | 4 |

Table 14 Regions visited (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Dublin | 75 | 67 | 81 | 91 | 84 |
| East \& Midlands | 12 | 12 | 5 | 10 | 9 |
| South-East | 12 | 5 | 6 | 17 | 28 |
| South-West | 27 | 13 | 16 | 35 | 64 |
| Shannon | 16 | 10 | 4 | 21 | 40 |
| West | 19 | 6 | 6 | 36 | 44 |
| North-West | 7 | 2 | 2 | 10 | 12 |

Table 15 Accommodation nights (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Hotels | 69 | 92 | 86 | 63 | 71 |
| Guesthouses/ B\&Bs | 11 | 3 | 3 | 24 | 19 |
| Caravan/camping | $*$ | - | 1 | 1 | - |
| Rented | 4 | 2 | 2 | 5 | 6 |
| Friends/relatives | 10 | 3 | 6 | 3 | 2 |
| Hostels | 1 | $*$ | 1 | 3 | 1 |
| Other | 5 | - | 1 | 1 | 1 |

Table 16 Type of arrangement (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Package* | n.a. | n.a. | 9 | 24 | 43 |
| Independent | n.a. | n.a. | 91 | 76 | 57 |
| * Prepaid an inclusive price for fares to/from Ireland and at least one other element of the holiday. |  |  |  |  |  |

Table 17 Breakdown of spend (\%)

|  | All <br> Visitors | All <br> Business | Holidaymakers |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Britain | Mainland <br> Europe | North <br> America |
| Bed and board | 36 | 49 | 39 | 31 | 29 |
| Other food and drink | 32 | 25 | 36 | 34 | 34 |
| Sightseeing/entertainment | 6 | 4 | 9 | 8 | 8 |
| Internal transport | 11 | 13 | 7 | 12 | 10 |
| Shopping | 13 | 7 | 9 | 14 | 18 |
| Miscellaneous | 1 | 1 | $*$ | 1 | 1 |

Estimates are based on information from the CSO's Country of Residence Survey (CRS) and Fáilte Ireland's Survey of Overseas Travellers

Notes to Tables:
Note 1 Supply information is provided by TAMS and TSA.
Note 2: $\quad$ Holidaymakers are defined as visitors who stated that their main reason for visiting Ireland was a holiday.
Note 3: Party age - This includes the ages of those accompanying the survey

- respondent

Note 4: Accommodation nights refers to nights spent on all types of accommodation by those who spent at least one night in a hotel.
Note 5: In the tables, * means less than 0.5\%, - means 0\%.

