

## Profile of overseas visitors who stayed in hotels in 2011

Revised July 2013



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110

5,523

112

5,616

107

5,287

## Hotel guestnights by overseas visitors (000s)

|                     | 2007   | 2008   | 2009   | 2010   | 2011   |
|---------------------|--------|--------|--------|--------|--------|
| Total overseas      | 7,289  | 6,424  | 6,549  | 6,159  | 5,939  |
| Northern Ireland    | 862    | 782    | 863    | 961    | 899    |
| Republic of Ireland | 12,687 | 13,348 | 13,567 | 13,314 | 13,986 |
| Total               | 20,839 | 20,554 | 20,949 | 20,433 | 20,824 |

| Table 1 Supply of hotel accommodation by region |        |        |        |        |        |  |  |  |
|---|--------|--------|--------|--------|--------|--|--|--|
|   | 2007   | 2008   | 2009   | 2010   | 2011   |  |  |  |
| Dublin  |        |        |        |        |        |  |  |  |
| Premises  | 150    | 157    | 160    | 159    | 157    |  |  |  |
| Rooms   | 16,282 | 17,713 | 19,111 | 19,185 | 18,900 |  |  |  |
|   |        |        |        |        |        |  |  |  |
| East & Midlands                                 |        |        |        |        |        |  |  |  |
| Premises  | 113    | 127    | 130    | 124    | 119    |  |  |  |
| Rooms   | 5,196  | 6,714  | 7,143  | 6,932  | 6,763  |  |  |  |
|   |        |        |        |        |        |  |  |  |
| South East                                      |        |        |        |        |        |  |  |  |
| Premises  | 106    | 112    | 112    | 111    | 105    |  |  |  |
| Rooms   | 5,019  | 5,435  | 5,600  | 5,625  | 5,387  |  |  |  |
|   |        |        |        |        |        |  |  |  |
| South West                                      |        |        |        |        |        |  |  |  |
| Premises  | 162    | 164    | 166    | 163    | 161    |  |  |  |
| Rooms   | 9,263  | 10,055 | 10,440 | 10,303 | 10,133 |  |  |  |
|   |        |        |        |        |        |  |  |  |
| Shannon   |        |        |        |        |        |  |  |  |
| Premises  | 82     | 91     | 92     | 90     | 88     |  |  |  |
| Rooms   | 4,653  | 5,345  | 5,424  | 5,371  | 5,340  |  |  |  |
|   |        |        |        |        |        |  |  |  |
| West  |        |        |        |        |        |  |  |  |
| Premises  | 140    | 147    | 148    | 145    | 141    |  |  |  |
| Rooms   | 6,304  | 6,918  | 7,143  | 7,278  | 7,236  |  |  |  |
|   |        |        |        |        |        |  |  |  |
| North West                                      |        |        |        |        |        |  |  |  |

104

4,605

109

5,208

**Premises** 

Rooms



Table 2 Hotel occupancy Rates (%)

|                      | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------------|------|------|------|------|------|
| Room occupancy rates | 64   | 58   | 56   | 56   | 56   |
| Bed occupancy rates  | 46   | 43   | 42   | 41   | 41   |

Table 4 Purpose of visit - overseas visitors (%)

| Table 11 al pece el vielt evelecae ficitei e (70) |     |         |                    |                  |                |  |  |  |  |
|---|-----|---------|--------------------|------------------|----------------|--|--|--|--|
|   | All | Britain | Mainland<br>Europe | North<br>America | Other<br>Areas |  |  |  |  |
| Holiday   | 42  | 24      | 47                 | 61               | 58             |  |  |  |  |
| Visiting friends & relatives                      | 14  | 17      | 10                 | 15               | 14             |  |  |  |  |
| Business  | 40  | 52      | 41                 | 21               | 25             |  |  |  |  |
| Other   | 4   | 6       | 3                  | 3                | 3              |  |  |  |  |

Table 5 Route of entry (%)

|                          | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|--------------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                          |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Sea from Britain         | 8               | 8               | 10            | 2                  | 1                |
| Sea from Mainland Europe | 1               | *               | *             | 4                  | 1                |
| Air from Britain         | 40              | 50              | 87            | 2                  | 14               |
| Air from Mainland Europe | 34              | 34              | 2             | 92                 | 9                |
| Transatlantic air        | 16              | 7               | -             | *                  | 74               |

Table 6 Month of arrival (%)

|                  | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |  |
|------------------|-----------------|-----------------|---------------|--------------------|------------------|--|
|                  |                 |                 | Britain       | Mainland<br>Europe | North<br>America |  |
| January-March    | 17              | 20              | 28            | 13                 | 7                |  |
| April            | 12              | 16              | 8             | 11                 | 10               |  |
| May              | 10              | 9               | 9             | 10                 | 12               |  |
| June             | 12              | 9               | 11            | 11                 | 20               |  |
| July             | 11              | 8               | 7             | 17                 | 11               |  |
| August           | 11              | 6               | 8             | 17                 | 16               |  |
| September        | 8               | 7               | 10            | 7                  | 10               |  |
| October-December | 20              | 24              | 20            | 15                 | 14               |  |



Table 7 Length of stay (%)

|                                 | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|---------------------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                                 | All             |                 | Britain       | Mainland<br>Europe | North<br>America |
| 1-3 nights                      | 45              | 67              | 65            | 23                 | 9                |
| 4-5 nights                      | 20              | 19              | 22            | 25                 | 12               |
| 6-8 nights                      | 18              | 8               | 8             | 28                 | 38               |
| 9-14 nights                     | 15              | 5               | 6             | 20                 | 40               |
| 15+ nights                      | 3               | 1               | -             | 5                  | 2                |
| Average length of stay (nights) | 5.5             | 3.7             | 3.7           | 6.7                | 8.0              |

Table 8 Experience of Ireland (%)

| ·           | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|-------------|-----------------|-----------------|---------------|--------------------|------------------|
|             |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Irish-born  | 6               | 3               | 5             | *                  | 1                |
| First visit | 41              | 23              | 38            | 75                 | 74               |
| Repeat      | 53              | 74              | 56            | 25                 | 25               |

Table 9 Social class (%)

|                              | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|------------------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                              |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Managerial/professional (AB) | 36              | 39              | 27            | 28                 | 44               |
| White collar (C1)            | 52              | 55              | 44            | 59                 | 44               |
| Skilled worker (C2)          | 10              | 7               | 24            | 9                  | 9                |
| Unskilled worker (DE)        | 2               | *               | 6             | 4                  | 2                |

Table 10 Party composition (%)

|                   | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|-------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                   |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Alone             | 48              | 81              | 20            | 15                 | 17               |
| Couple            | 27              | 4               | 43            | 48                 | 45               |
| Family            | 10              | *               | 12            | 14                 | 20               |
| Other adult party | 16              | 14              | 25            | 24                 | 19               |



Table 11 Party age (%)

|                | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|----------------|-----------------|-----------------|---------------|--------------------|------------------|
|                |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Under 16 years | 3               | *               | 3             | 3                  | 2                |
| 16-18 years    | 2               | *               | 1             | 4                  | 2                |
| 19-24 years    | 8               | 3               | 10            | 13                 | 9                |
| 25-34 years    | 22              | 25              | 17            | 26                 | 21               |
| 35-44 years    | 20              | 32              | 22            | 19                 | 10               |
| 45-54 years    | 20              | 25              | 20            | 17                 | 21               |
| 55-64 years    | 16              | 12              | 18            | 13                 | 21               |
| 65+ years      | 9               | 3               | 9             | 5                  | 14               |

Table 12 Use of car (%)

|              | All<br>Visitors | All<br>Business | Holidaymakers |                    | rs               |
|--------------|-----------------|-----------------|---------------|--------------------|------------------|
|              |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Car brought  | 8               | 8               | 8             | 5                  | 2                |
| Car hired    | 25              | 16              | 9             | 34                 | 50               |
| Car not used | 68              | 76              | 83            | 62                 | 48               |

Table 13 Nights by region (%)

|                 | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|-----------------|-----------------|-----------------|---------------|--------------------|------------------|
|                 |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Dublin          | 45              | 55              | 65            | 47                 | 34               |
| East & Midlands | 7               | 8               | 4             | 3                  | 2                |
| South-East      | 5               | 5               | 2             | 5                  | 6                |
| South-West      | 18              | 13              | 18            | 18                 | 29               |
| Shannon         | 9               | 10              | 3             | 7                  | 11               |
| West            | 12              | 8               | 4             | 15                 | 13               |
| North-West      | 4               | 1               | 2             | 4                  | 4                |



Table 14 Regions visited (%)

|                 | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|-----------------|-----------------|-----------------|---------------|--------------------|------------------|
|                 |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Dublin          | 75              | 67              | 81            | 91                 | 84               |
| East & Midlands | 12              | 12              | 5             | 10                 | 9                |
| South-East      | 12              | 5               | 6             | 17                 | 28               |
| South-West      | 27              | 13              | 16            | 35                 | 64               |
| Shannon         | 16              | 10              | 4             | 21                 | 40               |
| West            | 19              | 6               | 6             | 36                 | 44               |
| North-West      | 7               | 2               | 2             | 10                 | 12               |

Table 15 Accommodation nights (%)

|                   | All<br>Visitors | All<br>Business | Holidaymakers |                    |                  |
|-------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                   |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Hotels            | 69              | 92              | 86            | 63                 | 71               |
| Guesthouses/ B&Bs | 11              | 3               | 3             | 24                 | 19               |
| Caravan/camping   | *               | -               | 1             | 1                  | -                |
| Rented            | 4               | 2               | 2             | 5                  | 6                |
| Friends/relatives | 10              | 3               | 6             | 3                  | 2                |
| Hostels           | 1               | *               | 1             | 3                  | 1                |
| Other             | 5               | -               | 1             | 1                  | 1                |

Table 16 Type of arrangement (%)

|   | All<br>Visitors | AII<br>Business | Holidaymakers |                    |                  |
|---|-----------------|-----------------|---------------|--------------------|------------------|
|   |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Package*  | n.a.            | n.a.            | 9             | 24                 | 43               |
| Independent   | n.a.            | n.a.            | 91            | 76                 | 57               |
| * Prepaid an inclusive price for fares to/from Ireland and at least one other element of the holiday. |                 |                 |               |                    |                  |



Table 17 Breakdown of spend (%)

|                           | All<br>Visitors | All<br>Business | Holidaymakers |                    | ers              |
|---------------------------|-----------------|-----------------|---------------|--------------------|------------------|
|                           |                 |                 | Britain       | Mainland<br>Europe | North<br>America |
| Bed and board             | 36              | 49              | 39            | 31                 | 29               |
| Other food and drink      | 32              | 25              | 36            | 34                 | 34               |
| Sightseeing/entertainment | 6               | 4               | 9             | 8                  | 8                |
| Internal transport        | 11              | 13              | 7             | 12                 | 10               |
| Shopping                  | 13              | 7               | 9             | 14                 | 18               |
| Miscellaneous             | 1               | 1               | *             | 1                  | 1                |

Estimates are based on information from the CSO's Country of Residence Survey (CRS) and Fáilte Ireland's Survey of Overseas Travellers

## Notes to Tables:

| Note 1 | Supply information | ic provided by | A 2T bac 2MAT,    |
|--------|--------------------|----------------|-------------------|
| NOLE I | Supply information | is provided by | I HIVIS ALIU ISA. |

Note 2: Holidaymakers are defined as visitors who stated that their main reason

for visiting Ireland was a holiday.

Note 3: Party age - This includes the ages of those accompanying the survey

respondent

Note 4: Accommodation nights refers to nights spent on all types of accommodation

by those who spent at least one night in a hotel.

Note 5: In the tables, \* means less than 0.5%, - means 0%.