

TOURISM FACTS 2017

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Issued By:

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All estimates are based on information from the CSO's Tourism & Travel and Household Travel Survey (HTS); NISRA's Northern Ireland Passenger Survey (NIPS), NISRA's Continuous Household Survey (CHS); Fáilte Ireland's Survey of Overseas Travellers (SOT), Tourism Experiences Port Survey, Accommodation Occupancy Survey, Visitor Attractions Survey, Domestic Omnibus Survey and Capita (Register of Accommodation).

Fáilte Ireland is responsible for the development and marketing of tourism within the Republic of Ireland. Tourism Ireland is responsible for marketing the Island of Ireland overseas. Information on Tourism Ireland's marketing activities and the performance of overseas tourism to the island of Ireland is available on www.tourismireland.com/corporate/

¹ Revision of 2016 Carrier receipts revenue December 2018

TOURISM FACTS 2017

Expenditure by tourists visiting Ireland (excluding receipts paid to Irish carriers by foreign visitors) was estimated to be worth \in 5.3 billion in 2017, this represents growth of 4.2% on 2016. Combining spending by international tourists with the money spent by Irish residents taking trips here and receipts paid to Irish carriers by foreign visitors, total tourism expenditure in 2017 was estimated to be \in 8.8 billion.

Overseas tourist visits to Ireland in 2017 grew by 3.2% to 9.0 million. Overseas tourists from Britain have fallen by 5.1%, while our other markets continue to grow. Mainland Europe recorded growth of 5%. North America also performed very strongly, increasing by 16.1%. The long haul markets have also increase by 14.2% in 2017.

Britain remains our biggest source market for overseas tourists, representing 38.1% of all such visits (and 21.3% of spending by overseas tourists). The next biggest source market is Mainland Europe, which accounts for 36.1% of international volume. Some 19.0% of overseas tourists come from North America. The balance, 6.7%, comes from other long haul markets.

Economic benefits

In 2017, out-of-state tourist expenditure amounted to \in 5.3 billion. With a further \in 1.6 billion spent by overseas visitors on fares to Irish carriers, foreign exchange earnings were \in 7 billion. Domestic tourism expenditure amounted to \in 1.9 billion, making tourism a \in 8.8 billion industry.

Before allowing for receipts paid to Irish air and sea carriers by overseas tourists, the government earned estimated revenue of ≤ 1.7 billion through taxation of tourism. This grows to ≤ 2 billion when carrier receipts are factored into the analysis, of which ≤ 1.6 billion came from out-of-state tourism and the balance from domestic tourism. In 2017 the tourism industry accounted for 3.9% of all tax revenue.

In 2017 the value of exported goods and services was estimated at \in 355.4 billion of which \notin 7 billion can be directly attributed to tourism (i.e., foreign exchange earnings), accounting for 2.0% of export earnings. Being largely service based, tourism goods have low import content in comparison to other exports.

Total out-of-state expenditure, inclusive of carrier receipts and domestic tourism expenditure, comes to \in 8.8 billion, which represents 3.6% of GNP in revenue terms.

Because tourism is characterised by the fact that consumption takes place where the service is available and tourism activity is frequently concentrated in areas which lack an intensive industry base, it is credited with having a significant regional distributive effect.

Direct employment in the tourism and hospitality industry

The Central Statistics Office's official count of direct employment in 'Accommodation and food service activities', a category which includes hotels, restaurants, bars, canteens and catering, was 164,900 in Q3 2017 (7.5% of total employment). This estimate of employment is based on the CSO's Household Survey and the jobs identified are defined as 'the respondent's main job' and include both full-time and part-time.

Drawing on an alternative approach, an estimate of all jobs in the tourism and hospitality industry based on past Fáilte Ireland surveys of businesses (full-time, part-time, seasonal/casual and not confined to 'main' job) indicates total employment in the sector at approximately 240,000. This estimate includes an additional category of tourism services and attractions which is not covered by the CSO.

Tourism Numbers 2013 – 2017

Where did Ireland's tourists come from?

2013	2014	2015	2016	2017
2,870	3,007	3,346	3,632	3,445
2,346	2,490	2,880	3,102	3,256
409	420	471	494	512
466	535		624	644
				343
249	274	322	370	411
148	151	174	222	230
95	99	121	127	123
51	55	66	64	70
72	60	64	59	75
73	84	105	107	104
51	57	53	58	60
50	50	58	50	54
152	140	161	176	171
306	318	373	427	458
1,039	1,146	1,294	1,477	1,715
924	1,005	1,129	1,294	1,511
115	140	165	183	204
431	462	516	531	607
192	191	204	206	208
240	271	312	325	399
6,686	7,105	8,036	8,742	9,023
	-	-	-	2
1,572	1,708	1,492	1,358	1,315
8,258	8,813	9,528	10,100	10,338
	2,870 2,346 409 466 226 249 148 95 51 72 73 51 50 152 306 1,039 924 115 431 192 240 6,686 1,572	2,8703,0072,3462,4904094204665352262462492741481519599515572607384515750501521403063181,0391,1469241,0051151404314621921912402716,6867,1051,5721,708	2,870 $3,007$ $3,346$ $2,346$ $2,490$ $2,880$ 409 420 471 466 535 609 226 246 304 249 274 322 148 151 174 95 99 121 51 55 66 72 60 64 73 84 105 51 57 53 50 50 58 152 140 161 306 318 373 $1,039$ $1,146$ $1,294$ 924 $1,005$ $1,129$ 115 140 165 431 462 516 192 191 204 240 271 312 $6,686$ $7,105$ $8,036$ $1,572$ $1,708$ $1,492$	2,870 $3,007$ $3,346$ $3,632$ $2,346$ $2,490$ $2,880$ $3,102$ 409 420 471 494 466 535 609 624 226 246 304 326 249 274 322 370 148 151 174 222 95 99 121 127 51 55 66 64 72 60 64 59 73 84 105 107 51 57 53 58 50 50 58 50 152 140 161 176 306 318 373 427 $1,039$ $1,146$ $1,294$ $1,477$ 924 $1,005$ $1,129$ $1,294$ 115 140 165 183 431 462 516 531 192 191 204 206 240 271 312 325 $6,686$ $7,105$ $8,036$ $8,742$ $1,572$ $1,708$ $1,492$ $1,358$

Source surveys are designed to measure area of residence groupings (bold figures). Figures in italics are indicative of approximate overall market size but do not provide a sufficient level of precision to accurately reflect absolute market size or trends over time

Source: CSO/Fáilte Ireland/TSB, NISRA

visited.



Visitor

Tourism Revenue 2013 – 2017

How much money did they spend?

Revenue (€m)	2013 ⁵	2014	2015	2016	2017
Britain	890.9	926.7	1,017.9	1,109.8	1,046.5
Mainland Europe	1,228.2	1,301.2	1,555.3	1,657.5	1,763.0
North America	829.0	940.3	1,199.7	1,337.4	1,525.5
Other Overseas	367.7	428.1	492.6	533.3	588.9
TOTAL OVERSEAS	3,315.7	3,596.4	4,265.3	4,638.0	4,923.9
Northern Ireland ^{6, 7}	304.5	334.4	338.2	366.9	371.3
TOTAL OUT-OF-STATE	3,620.3	3,930.7	4,603.5	5,004.9	5,295.2
Carrier receipts ⁸	976.0	1,166.0	1,322.0	1,487.0	1,611.0
Overseas same-day visits	35.0	41.0	38.0	48.0	53.0
TOTAL FOREIGN EXCHANGE EARNINGS	4,631.3	5,137.7	5,963.5	6,539.9	6,959.2
Domestic trips ^{9,10}	1,533.0	1,713.5	1,725.3	1,797.7	1,879.1
TOTAL TOURISM REVENUE	<u>6,164.3</u>	<u>6,851.2</u>	<u>7,688.8</u>	<u>8,337.6</u>	<u>8,838.3</u>
TOURISM REVENUE EXCLUDING CARRIER RECEIPTS	5,188.3	5,685.2	6,366.8	6,850.6	7,227.3

Source surveys are designed to measure area of residence groupings (bold figures). Source: CSO/Fáilte Ireland/TSB NISRA/Central Bank of Ireland

Revenue - some useful figures Per diems – spend per person per day 2017

Overseas tourists	€70
Overseas holidaymakers	€91
Domestic overnight trips	€74

For every euro spent on tourism (domestic and overseas), 23c is generated in tax.

Employment - some useful figures

Every €1mn of tourist expenditure helps to support 27 tourism jobs. 1,000 additional overseas tourists support 20 jobs in the tourism industry.

⁵ Revised March 2014

⁶ NISRA GBP: Northern Ireland resident expenditure data provided in STE. 2016 Euro exchange rate 0.81948 Source: Central Bank of Ireland 7 2013 Revised by NISRA May 2015, 2015 revised 2016

^{8 2013} and 2014 revised by CSO March 2016, 2016 revised by CSO December 2018 9 2012-2015 domestic data revised due to new methodological approach by CSO, August 2016

^{10 2016} domestic data revised by CSO, December 2017

Regional Performance 2017 Where did tourists go in 2017? (EUROSTAT NUTS 3 REGIONS, see pg 10)

Numbers (000s) <i>Revenue (€m)</i>	Britain	Mainland Europe	North America	Other Areas	All Overseas	Northern Ireland	Domestic Trips
Dublin	1,777	2,353	1,353	453	5,936	332	1,497
	324	747	589	321	1,981	107	307
Mid East ¹¹	270	228	94	42	633	57	747
	78	76	34	19	207	13	125
Midlands ¹²	91	75	40	11	218	15	422
	33	34	13	6	85	4	71
South East	331	351	213	59	954	46	1,374
	103	85	69	15	271	14	253
South West	692	857	719	171	2,439	69	2,077
	213	341	337	77	968	36	419
Mid West	347	476	454	110	1,387	41	879
	84	132	174	54	444	13	162
West	346	806	594	166	1,911	109	1,622
	103	269	255	67	694	43	353
Border	318	244	145	40	746	648	1,008
	109	78	54	31	271	141	189

Source: CSO/Fáilte Ireland NISRA

Overseas Tourists in 2017

How did overseas tourists spend their money in Ireland?							
Breakdown of spend in Ireland (%)	Total	Britain	Mainland Europe	North America	Rest of World		
Bed & board	30	28	33	29	28		
Other food & drink	36	41	34	35	36		
Sightseeing/entertainment	6	6	7	7	6		
Internal transport	13	12	13	14	12		
Shopping	13	12	12	14	17		
Miscellaneous	1	1	1	1	2		

12 Caution - small sample sizes in individual market areas

¹¹ Caution – small sample sizes in individual market areas

When did they arrive? ¹³

Seasonality (%)	Total	Britain	Mainland	North	Rest of
			Europe	America	World
January-March	18	21	17	14	18
April	8	8	9	7	7
May	9	9	10	10	10
June	10	8	10	12	11
July	10	9	11	11	12
August	11	11	11	12	12
September	10	9	9	11	10
October-December	23	25	22	21	21

Source: Fáilte Ireland estimates based on CSO

How did they arrive/depart?

(%)	Total	Britain	Mainland Europe	North America	Rest of World
Air					
From Britain	35	74	5	20	31
From Mainland Europe	40	1	88	25	29
Transatlantic	11	1	1	52	2
Asia/Middle East	2	-	-	-	28
Sea					
From Britain	8	17	2	2	5
From Mainland Europe	1	-	2	-	-
Via N. Ireland	3	6	1	2	5

Source: CSO (* indicates less than 0.5 percent)

Where did they stay? (distribution of bednights)

(%)	Total	Britain	Mainland Europe	North America	Rest of World
Hotels	19	25	15	30	11
Guesthouses/B&Bs	8	5	9	12	3
Self-catering	20	8	21	20	33
Caravan & camping	1	1	1	*	*
Hostels	3	2	4	5	2
Friends/relatives	27	51	20	18	26
Other Source: SOT	22	8	30	15	25
Nights (Million) 2017 Source (Fáilte Ireland Estimates)	70.0	17.6	28.6	14.7	9.1

(* indicates less than 0.5 percent)

What activities did they engage in?

	Overseas Participants (000s)
Hiking/cross country walking	2,352
Cycling	416
Golf	257
Equestrian	142
Angling	135

What was their main reason for visiting Ireland?

(000s)	Total	Britain	Mainland Europe	North America	Rest of World
Holiday	4,721	1,317	1,871	1,246	288
Visit friends/relatives	2,615	1,505	639	266	204
Business	1,294	572	510	132	80
Other	394	51	237	71	35

In 2017, a quarter (25%) of those coming to Ireland to visit friends/relatives were born in Ireland.

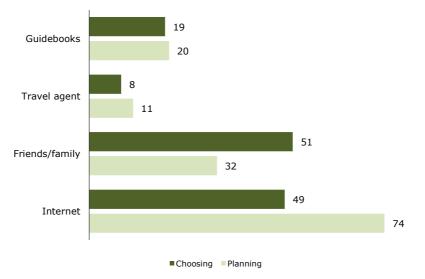
13 Easter weekend fell in April 2017

Overseas Holidaymakers 2017 Holidaymakers in this section are defined as tourists who stated that their primary purpose for visiting Ireland was a holiday.

What was the total number of holidaymakers in 2017?								
Holidaymakers (000s)	2013	2014	2015	2016	2017			
Britain	979	1,057	1,254	1,423	1,317			
Mainland Europe	1,227	1,314	1,612	1,699	1,871			
North America	718	803	926	1,041	1,246			
Rest of World	220	219	243	242	288			
Total	3,144	3,393	4,036	4,406	4,721			

Source: CSO and NISRA

Sources of information for choosing/planning a holiday in Ireland (%)



Source: Fáilte Ireland's Tourism Experience Port Survey 2017

How did they arrange their holiday?

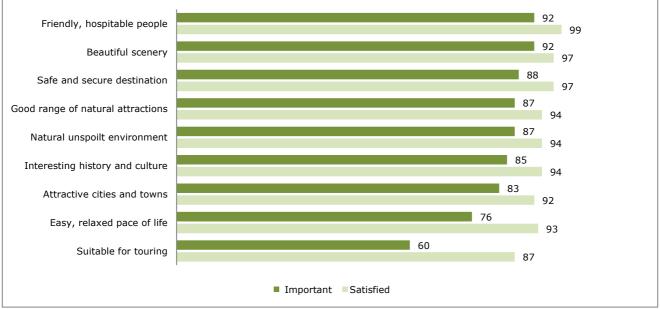
(%)	Total	Britain	Mainland Europe	North America	Rest of World
Package*	17	8	12	26	22
Independent	83	92	88	74	78

* Prepaid an inclusive price for fares to/from Ireland and at least one other element of the holiday. Source: Fáilte Ireland's Survey of Overseas Travellers

What were the characteristics of holidaymakers to Ireland (%)?

Experience of Ireland		Use of car	car Age		Social class		Party composition		
First visit	68	Car brought	10	Under 25 years	21	Mgr/prof (AB)	27	Alone	20
Repeat	31	Car hired	32	25-34 years	25	White collar (C1)	59	Couple	43
Irish-born	1	Car not used	58	35-44 years	11	Skilled worker (C2)	10	Family	17
				45+ years	42	Unskilled worker (DE)	3	Other adult	20
								group	

Source: Fáilte Ireland's Survey of Overseas Travellers



Importance and rating of destination issues among overseas holidaymakers (%)

Source: Fáilte Ireland's Tourism Experience Port Survey 2017

- What factors are important to holidaymakers when considering Ireland for their holiday
- Holidaymakers' satisfaction with their experience of Ireland

Domestic Tourism in 2017¹⁴

Domestic trips (000s) by purpose of travel

	2013	2014	2015	2016	2017
Holiday trips	4,073	4,436	4,658	4,870	4,886
- Long (4+ nights)	1,088	1,144	1,078	1,144	962
- Short (1-3 nights)	2,985	3,292	3,580	3,726	3,924
Visiting friends/relatives trips	2,988	2,918	2,921	3,045	3,096
Business trips	364	453	407	431	426
Other trips	988	1,184	1,138	1,014	1,218
Total trips	8,413	8,991	9,125	9,359	9,626

Source: CSO Household Travel Surveys 2013-2017

Domestic expenditure (€m) by purpose of travel

	2013	2014	2015	2016	2017
Holiday trips	947.2	992.8	1,070.4	1,135.8	1,129.2
- Long (4+ nights)	395.2	385.6	394.2	420.7	349.5
- Short (1-3 nights)	552.0	607.1	676.2	715.0	779.7
Visiting friends/relatives trips	284.8	327.0	296.5	297.0	353.1
Business trips	84.2	110.3	98.0	106.3	123.3
Other trips	216.8	283.4	260.4	258.6	273.4
Total expenditure	1,533	1,713.5	1,725.3	1,797.7	1,879.1

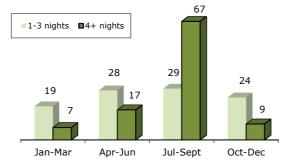
Source: CSO Household Travel Surveys 2013-2017

Accommodation bednights domestic holidaymakers (%)

	2013	2014	2015	2016	2017
Hotels	34	34	35	36	37
Guesthouse/B&Bs	3	4	4	4	4
Caravan/camping	15	14	7	13	14
Self-catering	22	23	22	20	20
Holiday home	15	12	19	13	11
Friends/relatives	10	13	10	13	11
Other	1	1	3	2	2

Source: CSO Household Travel Surveys 2013-2017

Seasonality of holidaymakers (%) 2017 by length of stay



Source: CSO Household Travel Survey 2017

14 2012-2015 domestic data revised due to new methodological approach by CSO, August 2016

Activities engaged in by domestic holidaymakers (%)

Activities engaged in by domestic nondaymakers (%)	
Houses/castles	26
Hiking/walking	25
National parks	23
Gardens	21
Visits to spas	21
Watersports (excluding swimming)	19
Heritage/ interpretive centres	18
Monuments	16
Attending a festival/event	16
Museums/art galleries	15
Attending a sporting event	9
Cycling	8
Golf	6
Angling	3
Attending horse racing	3
Source: Fáilte Ireland Domestic Omnibus 2017	

Source: Fáilte Ireland Domestic Omnibus 2017

The Tourism Product

Accommodation in 2017

Premises	Rooms
819	58,088
190	2,467
1,132	4,815
Premises	Beds
2,721	14,793
90	7,603
234	16,606
5,822	26,112
	819 190 1,132 Premises 2,721 90 234

Source: Capita

Accommodation occupancy in 2017

	%
Hotel Room Occupancy	72
Guesthouse Room Occupancy	63
B&B Room Occupancy	46
Hostels Bed Occupancy	65
Self-Catering Bed Occupancy	35
Caravan and Camping Bed Occupancy	27

Source: Fáilte Ireland Accommodation Survey

¹⁵ Excludes Marinas

Attendance at popular visitor attractions in Ireland 2017

Top Fee-Charging Attractions			Top Free Attractions			
Name of Attraction	County	Visits	Name of Attractions	County	Visits	
Guinness Storehouse	Dublin	1,711,281	National Gallery of Ireland	Dublin	1,065,929	
Cliffs of Moher Visitor Experience	Clare	1,527,000	Castletown House Parklands	Kildare	666,541	
Dublin Zoo	Dublin	1,264,300	Glendalough Site	Wicklow	639,826	
National Aquatic Centre	Dublin	1,099,756	National Botanic Gardens	Dublin	569,652	
Book of Kells	Dublin	983,410	DLR Lexicon ¹	Dublin	525,708	
Tayto Park	Meath	735,000	Irish Museum of Modern Art	Dublin	489,295	
St Patrick's Cathedral	Dublin	603,000	Doneraile Wildlife Park	Cork	480,000	
Kylemore Abbey & Gardens	Galway	558,000	National Museum of Ireland - Archaeology, Kildare St	Dublin	474,564	
Muckross House Gardens and Traditional Farm	Kerry	552,923	Science Gallery at Trinity College Dublin	Dublin	407,529	
Powerscourt Gardens & Waterfall	Wicklow	501,601	Farmleigh	Dublin	359,432	
Fota Wildlife Park	Cork	455,559	Newbridge Silverware Museum of Style Icons	Kildare	350,000	
Blarney Castle & Gardens	Cork	450,000	National Museum of Ireland - Natural History, Merrion St	Dublin	336,412	
Kilmainham Gaol	Dublin	425,000	Kilkenny Castle Parklands	Kilkenny	336,315	
Kilkenny Castle	Kilkenny	418,685	Chester Beatty Library National Museum of Ireland -	Dublin	335,875	
Rock of Cashel	Tipperary	376,488	Decorative Arts & History, Collins Barracks	Dublin	234,336	
Dublin Castle	Dublin	371,000	Connemara National Park	Galway	221,713	
Bunratty Castle & Folk Park	Clare	369,275	The National Library of Ireland	Dublin	197,245	
Old Jameson Distillery	Dublin	286,000	Crawford Art Gallery	Cork	188,814	
Brú na Bóinne Newgrange	Meath	281,103	Malin Head Viewing Point	Donegal	172,329	
Christ Church Cathedral	Dublin	238,285	Dublin City Gallery The Hugh Lane	Dublin	167,410	
Glenveagh Castle and Grounds	Donegal	211,000	Sliabh Liag Cliffs	Donegal	164,546	

Source: Fáilte Ireland's Survey of Visitor Attractions - Estimates of visitors to attractions may include usage by local residents

NUTS 3 Region	County
Dublin	Dublin City & County
South East	Carlow Kilkenny Tipperary (South) Waterford Wexford
South West	Cork Kerry
West	Galway Mayo Roscommon
Mid East	Kildare Meath Wicklow
Midland	Laois Longford Offaly Westmeath
Mid West	Clare Limerick Tipperary (North)
Border	Cavan Donegal Leitrim Monaghan Sligo Louth