

TOURISM FACTS 2015 PRELIMINARY

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Issued By:

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All estimates are based on information from the CSO's Country of Residence Survey (CRS), Passenger Card Inquiry (PCI) Survey and Household Travel Survey (HTS), NISRA's Northern Ireland Passenger Survey (NIPS), NISRA's Continuous Household Survey(CHS), Fáilte Ireland's Survey of Overseas Travellers (SOT), Port Survey of Holidaymakers, Accommodation Occupancy Survey, Visitor Attractions Survey, Domestic Omnibus Survey, and SouthWestern Tourism Services (Register of Accommodation).

Tourism Ireland is responsible for marketing the Island of Ireland overseas. Information on Tourism Ireland's marketing activities and the performance of overseas tourism to the island of Ireland is available on www.tourismireland.com/corporate/

TOURISM FACTS 2015

Expenditure by tourists visiting Ireland (including receipts paid to Irish carriers by foreign visitors) was estimated to be worth \in 6 billion in 2015, this represents growth of 16%. Combining spending by international tourists with the money spent by Irish residents taking trips here, total tourism expenditure in 2015 was estimated to be \in 7.5 billion.

Overseas tourist visits to Ireland in 2015 grew by 13.1% to 8.0 million. Short haul markets, Britain and Mainland Europe recorded respective growth of 11.3% and 15.7%. North America and other long haul markets also performed very strongly, increasing by 12.9% and 11.7% respectively.

Britain remains our biggest source market for overseas tourists, representing 41.6% of all such visits. The next biggest source market is Mainland Europe, which accounts for 35.8% of international volume. Some 16.1% of overseas tourists come from North America. The balance, 6.4%, comes from other long haul markets.

Direct employment in the tourism and hospitality industry

The Central Statistics Office's official count of direct employment in 'Accommodation and food service activities', a category which includes hotels, restaurants, bars, canteens and catering, was 139,900 in 2015 (7.1% of total employment). This estimate of employment is based on the CSO Household Survey and the jobs identified are defined as 'the respondent's main job' and include both full-time and part-time. Source: CSO Quarterly National Household Survey

Drawing on an alternative approach, an estimate of all jobs in the tourism and hospitality industry based on past Fáilte Ireland surveys of businesses (full-time, part-time, seasonal/casual and not confined to 'main' job) indicates total employment in the sector at approximately 205,000. This estimate includes an additional category of tourism services and attractions which is not covered by the CSO.

Tourism Numbers 2010 - 2015

Where did Ireland's tourists come from?

| Numbers (000s) | 2010 ¹ | 2011 ² | 2012 | 2013 | 2014 | 2015 |
|--|-------------------|-------------------|-----------|-----------|-----------|-------|
| Britain | 2,759 | 2,799 | 2,722 | 2,870 | 3,007 | 3,346 |
| Mainland Europe | 2,011 | 2,184 | 2,247 | 2,346 | 2,490 | 2,880 |
| France | 344 | 381 | 384 | 409 | 420 | 471 |
| Germany | 381 | 411 | 437 | 466 | 535 | 609 |
| Italy | 214 | 214 | 240 | 226 | 246 | 304 |
| Spain | 214 | 233 | 239 | 249 | 274 | 322 |
| Netherlands | 120 | 133 | 137 | 148 | 151 | 174 |
| Belgium | 65 | 83 | 82 | 95 | 99 | 121 |
| Denmark | 43 | 46 | 42 | 51 | <i>55</i> | 66 |
| Sweden | 53 | <i>57</i> | 70 | <i>72</i> | 60 | 64 |
| Switzerland | 54 | 68 | <i>78</i> | <i>73</i> | 84 | 105 |
| Austria | 41 | 44 | 46 | 51 | <i>57</i> | 53 |
| Norway | 45 | 51 | 48 | 50 | 50 | 58 |
| Poland | 166 | 161 | 159 | 152 | 140 | 161 |
| All Other Europe | 270 | 302 | 284 | 306 | 318 | 373 |
| North America | 864 | 904 | 940 | 1,039 | 1,146 | 1,294 |
| USA | 780 | 811 | 833 | 924 | 1,005 | 1,129 |
| Canada | 83 | 93 | 107 | 115 | 140 | 165 |
| Rest of World | 311 | 353 | 378 | 431 | 462 | 516 |
| Australia, New Zealand & Other Oceania | 135 | 143 | 158 | 192 | 191 | 205 |
| Other Areas | 176 | 209 | 219 | 240 | 271 | 312 |
| Total Overseas | 5,945 | 6,240 | 6,286 | 6,686 | 7,105 | 8,036 |
| Northern Ireland ³ | n/a | 1,420 | 1,299 | 1,572 | 1,708 | 1,492 |
| Total out-of-state | n/a | 7,660 | 7,585 | 8,258 | 8,813 | 9,528 |
| Domestic trips ⁴ | 7,300 | 7,169 | 7,031 | 7,111 | 7,354 | 7,529 |

Source surveys are designed to measure area of residence groupings (bold figures). Figures in italics are indicative of approximate overall market size but do not provide a sufficient level of precision to accurately reflect absolute market size or trends over time.

Source: CSO/Fáilte Ireland/TSB, NISRA

¹ Revised February 2014

² Revised by CSO in 2013 3 Revised by NISRA May 2015

^{4 2010} and 2011 revised by CSO in 2013

Tourism Revenue 2010 - 2015

How much money did they spend?

| Revenue (€m) | 2010 | 2011 ⁵ | 2012 | 2013 ⁶ | 2014 | 2015 |
|---|---------|-------------------|---------|-------------------|---------|---------|
| Britain | 879.4 | 858.3 | 857.9 | 890.9 | 926.7 | 1,017.9 |
| Mainland Europe | 1,133.9 | 1,110.8 | 1,060.5 | 1,228.2 | 1,301.2 | 1,555.3 |
| North America | 695.1 | 677.4 | 745.7 | 829.0 | 940.3 | 1,199.7 |
| Other Overseas | 290.4 | 272.8 | 291.6 | 367.7 | 428.1 | 492.6 |
| TOTAL OVERSEAS | 2,998.8 | 2,919.4 | 2,955.8 | 3,315.7 | 3,596.4 | 4,265.3 |
| Northern Ireland ^{7, 8} | n/a | 296.7 | 292.3 | 304.5 | 334.4 | 351.2 |
| TOTAL OUT-OF-STATE | n/a | 3,216.1 | 3,248.1 | 3,620.3 | 3,930.7 | 4,616.5 |
| Carrier receipts ⁹ | 580.0 | 626.0 | 856.0 | 976.0 | 1,166.0 | 1,322 |
| Overseas same-day visits | 25.0 | 36.0 | 34.0 | 35.0 | 41.0 | 38.0 |
| TOTAL FOREIGN EXCHANGE EARNINGS ¹⁰ | n/a | 3,878.1 | 4,138.1 | 4,631.3 | 5,137.7 | 5,976.5 |
| Domestic trips ¹¹ | 1,560.5 | 1,415.9 | 1,345.4 | 1,373.2 | 1,464.0 | 1,529.9 |
| TOTAL TOURISM REVENUE | 5,164.3 | 5,294.0 | 5,483.5 | 6,004.5 | 6,601.7 | 7,506.4 |

Source surveys are designed to measure area of residence groupings (bold figures). Source: CSO/Fáilte Ireland/TSB NISRA/Central Bank of Ireland

Revenue - some useful figures

Per diems - spend per person per day

| Overseas visitors | €68 |
|--------------------------|-----|
| Overseas holidaymakers | €89 |
| Domestic overnight trips | €73 |

For every euro spent on tourism (domestic and overseas), 23c is generated in tax.

Employment – some useful figures

Every €1mn of tourist expenditure helps to support 29 tourism jobs. 1,000 additional tourists support 14 jobs in the tourism industry.

⁵ Revised by CSO in 2013

⁷ NISRA GBP: Northern Ireland resident expenditure data provided in ST£ from 2009 onwards. Euro exchange rate 2014-0.80612 Source: Central Bank of Ireland

^{8 2011,2012,2013} Revised by NISRA May 2015

^{9 2012} carrier receipts revised March 2014 2013 and 2014 revised March 2016

¹⁰ Foreign exchange earnings in 2009 and 2010 exclude revenue from Northern Ireland visitors

^{11 2010} and 2011 revised by CSO in 2013

Regional Visits and Revenue 2015 Where did visitors go in 2015?

| Numbers (000s) Revenue (€m) | Britain | Mainland Europe | North America | Other Areas | All Overseas | Northern Ireland ¹² | Domestic Trips |
|--------------------------------|---------|--------------------|------------------|----------------|-----------------|-----------------------------------|-------------------|
| Dublin | 1,594 | 1,987 | 980 | 376 | 4,937 | 391 | 1,391 |
| | 322.9 | 657.3 | 457.0 | 289.0 | 1,726.2 | 81.6 | 257.9 |
| East & Midlands | 431 | 341 | 109 | 41 | 922 | 223 | 1,004 |
| | 116.7 | 119.0 | 62.0 | 26.0 | 323.7 | 52.4 | 170.8 |
| South-East | 298 | 290 | 215 | 73 | 876 | 46 | 1,085 |
| | 90.8 | 84.1 | 55.0 | 29.0 | 258.9 | 9.6 | 222.5 |
| South-West | 632 | 808 | 490 | 174 | 2104 | 94 | 1,419 |
| | 191.3 | 333.5 | 209.0 | 58.0 | 791.8 | 48.8 | 335.9 |
| Shannon | 302 | 419 | 342 | 85 | 1148 | 0 | 733 |
| | 88.6 | 99.2 | 144.0 | 35.0 | 366.8 | 0.0 | 127.6 |
| West | 331 | 690 | 436 | 133 | 1,590 | 146 | 1,283 |
| | 101.6 | 203.9 | 229.0 | 40.0 | 574.5 | 53.8 | 293.3 |
| North-West | 302 | 239 | 110 | 43 | 694 | 591 | 614 |
| | 105.9 | 58.2 | 43.0 | 17.0 | 224.1 | 104.9 | 121.8 |

Source: CSO/Fáilte Ireland NISRA/Central Bank of Ireland

Overseas Tourists in 2015

How did overseas tourists spend their money in Ireland?

| Breakdown of spend in Ireland (%) | Total | Britain | Mainland Europe | North America | Rest of World |
|-----------------------------------|-------|---------|--------------------|------------------|------------------|
| Bed & board | 31 | 28 | 33 | 32 | 27 |
| Other food & drink | 33 | 39 | 31 | 32 | 32 |
| Sightseeing/entertainment | 7 | 6 | 8 | 7 | 8 |
| Internal transport | 13 | 13 | 12 | 14 | 12 |
| Shopping | 14 | 12 | 14 | 13 | 18 |
| Miscellaneous | 2 | 2 | 2 | 3 | 2 |

When did they arrive?

| Seasonality (%) | Total | Britain | Mainland | North | Rest of |
|------------------|-------|---------|----------|---------|---------|
| | | | Europe | America | World |
| January-March | 18 | 20 | 17 | 13 | 16 |
| April | 8 | 8 | 9 | 7 | 7 |
| May | 10 | 9 | 10 | 10 | 9 |
| June | 10 | 8 | 10 | 14 | 10 |
| July | 11 | 10 | 11 | 13 | 12 |
| August | 12 | 11 | 12 | 12 | 12 |
| September | 9 | 9 | 9 | 11 | 10 |
| October-December | 23 | 25 | 22 | 20 | 24 |

Source: Fáilte Ireland estimates based on CSO

How did they arrive/depart?

| (%) | Total | Britain | Mainland Europe | North America | Rest of World |
|----------------------|-------|---------|--------------------|------------------|------------------|
| Air | | | • | | |
| From Britain | 37 | 74 | 5 | 22 | 32 |
| From Mainland Europe | 37 | 1 | 87 | 18 | 28 |
| Transatlantic | 11 | 1 | 1 | 56 | 2 |
| Asia/Middle East | 2 | - | - | - | 29 |
| Sea | | | | | |
| From Britain | 9 | 17 | 3 | 2 | 6 |
| From Mainland Europe | 1 | * | 3 | - | - |
| Via N. Ireland | 3 | 7 | 1 | 1 | 4 |

Source: CSO (* indicates less than 0.5 percent)

Where did they stay? (distribution of bednights)

| (%) | Total | Britain | Mainland Europe | North America | Rest of World |
|-------------------------------|-------|---------|--------------------|------------------|------------------|
| Hotels | 19 | 23 | 14 | 28 | 16 |
| Guesthouses/B&Bs | 6 | 4 | 8 | 7 | 3 |
| Self-catering | 23 | 10 | 25 | 25 | 32 |
| Caravan & camping | 1 | 1 | 2 | * | * |
| Hostels | 3 | 1 | 4 | 3 | 3 |
| Friends/relatives | 26 | 54 | 18 | 21 | 22 |
| Other Source: SOT | 22 | 7 | 29 | 16 | 24 |
| Nights (Million) Source (CSO) | 62.5 | 16.4 | 26.7 | 11.8 | 7.6 |

(* indicates less than 0.5 percent)

What activities did they engage in?

| | Overseas Participants (000s) |
|------------------------------|------------------------------------|
| Hiking/cross country walking | 1,674 |
| Cycling | 355 |
| Golf | 198 |
| Angling | 163 |
| Equestrian | 75 |

What was their main reason for visiting Ireland?

| (000s) | Total | Britain | Mainland | North | Rest of |
|-------------------------|-------|---------|----------|---------|---------|
| (5555) | | 2.1.64 | Europe | America | World |
| Holiday | 4,036 | 1,254 | 1,612 | 926 | 243 |
| Visit friends/relatives | 2,374 | 1,412 | 591 | 201 | 169 |
| Business | 1,273 | 618 | 469 | 115 | 72 |
| Other | 353 | 61 | 209 | 51 | 32 |

Source: CSO and NISRA

In 2015, less than 3 in ten (29%) of those coming to Ireland to visit friends/relatives were born in Ireland.

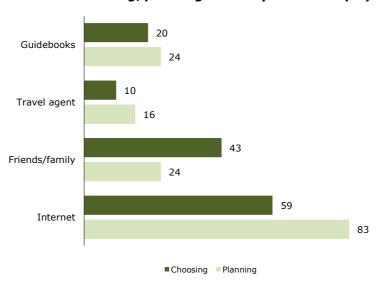
Overseas Holidaymakers 2015Holidaymakers in this section are defined as visitors who stated that their primary purpose for visiting Ireland was a holiday.

What was the total number of holidaymakers in 2015?

| Holidaymakers (000s) | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------|-------|-------|-------|-------|-------|-------|
| Britain | 896 | 961 | 941 | 979 | 1,057 | 1,254 |
| Mainland Europe | 971 | 1,041 | 1,120 | 1,227 | 1,314 | 1,612 |
| North America | 546 | 591 | 634 | 718 | 803 | 926 |
| Rest of World | 137 | 167 | 184 | 220 | 219 | 243 |
| Total | 2,549 | 2,760 | 2,879 | 3,144 | 3,393 | 4,036 |

Source: CSO and NISRA

Sources of information for choosing/planning a holiday in Ireland (%)



Source: Fáilte Ireland's Port Survey of Holidaymakers 2015

How did they arrange their holiday?

| (%) | Total | Britain | Mainland Europe | North America | Rest of World |
|-------------|-------|---------|--------------------|------------------|------------------|
| Package* | 16 | 10 | 14 | 24 | 15 |
| Independent | 84 | 90 | 86 | 76 | 85 |

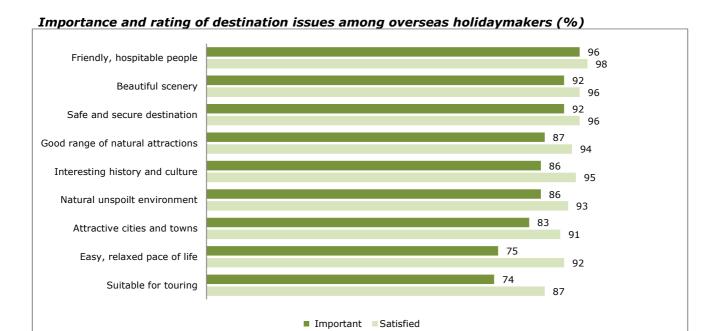
* Prepaid an inclusive price for fares to/from Ireland and at least one other element of the holiday.

Source: Fáilte Ireland's Survey of Overseas Travellers

What were the characteristics of holidaymakers to Ireland (%)?

| Experience of Ireland | | Use of car | | Age | | Social class | | Party composition | |
|-----------------------|----|--------------|----|----------------|----|------------------------------|----|-------------------|----|
| First visit | 61 | Car brought | 12 | Under 25 years | 21 | Managerial/professional (AB) | 28 | Alone | 21 |
| Repeat | 37 | Car hired | 32 | 25-34 years | 24 | White collar (C1) | 55 | Couple | 43 |
| Irish-born | 2 | Car not used | 56 | 35-44 years | 13 | Skilled worker (C2) | 13 | Family | 14 |
| | | | | 45+ years | 43 | Unskilled worker (DE) | 3 | Other adult group | 22 |

Source: Fáilte Ireland's Survey of Overseas Travellers



Source: Fáilte Ireland's Port Survey of Overseas Holidaymakers 2015

Domestic Tourism in 2015¹³

Domestic trips (000s) by purpose of travel

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------------------|-------|-------|-------|-------|-------|-------|
| Holiday trips | 3,978 | 3,696 | 3,374 | 3,460 | 3,583 | 3,815 |
| - Long (4+ nights) | 1,151 | 1,040 | 780 | 920 | 913 | 910 |
| - Short (1-3 nights) | 2,828 | 2,656 | 2,594 | 2,541 | 2,670 | 2,904 |
| Visiting friends/relatives trips | 1,997 | 2,231 | 2,374 | 2,452 | 2,423 | 2,411 |
| Business trips | 370 | 350 | 322 | 341 | 402 | 350 |
| Other trips | 955 | 891 | 960 | 858 | 947 | 953 |
| Total trips | 7,300 | 7,169 | 7,031 | 7,111 | 7,354 | 7,529 |

Source: CSO Household Travel Surveys 2010-2015

Domestic expenditure (€m) by purpose of travel

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Holiday trips | 971.9 | 864.9 | 784.8 | 840.3 | 852.0 | 938.6 |
| - Long (4+ nights) | 394.2 | 348.6 | 290.9 | 348.0 | 328.5 | 576.5 |
| - Short (1-3 nights) | 577.7 | 516.3 | 493.9 | 492.2 | 523.5 | 362.1 |
| Visiting friends/relatives trips | 270.5 | 265.9 | 269.6 | 266.7 | 302.2 | 278.1 |
| Business trips | 85.9 | 76.9 | 75.7 | 78.4 | 98.3 | 83.9 |
| Other trips | 232.2 | 208.2 | 215.3 | 187.9 | 211.5 | 229.2 |
| Total expenditure | 1,560.5 | 1,415.9 | 1,345.4 | 1,373.3 | 1,464.0 | 1,529.9 |

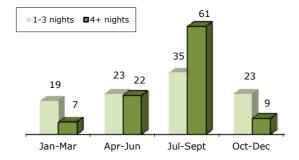
Source: CSO Household Travel Surveys 2010-2015

Accommodation bednights domestic holidaymakers (%)

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------|------|------|------|------|------|------|
| Hotels | 32 | 32 | 39 | 36 | 36 | 37 |
| Guesthouse/B&Bs | 3 | 3 | 4 | 3 | 4 | 5 |
| Caravan/camping | 17 | 13 | 11 | 14 | 13 | 6 |
| Self-catering | 17 | 20 | 18 | 20 | 21 | 20 |
| Holiday home | 19 | 20 | 13 | 16 | 14 | 19 |
| Friends/relatives | 10 | 9 | 13 | 10 | 11 | 10 |
| Other | 2 | 2 | 2 | 2 | 1 | 3 |

Source: CSO Household Travel Surveys 2010-2015

Seasonality of holidaymakers (%) 2015 by length of stay



Source: CSO Household Travel Survey 2015

Activities engaged in by domestic holidaymakers (%)

| Houses/castles | 26 |
|----------------------------------|----|
| Hiking/walking | 23 |
| National parks | 22 |
| Gardens | 21 |
| Visits to spas | 20 |
| Watersports (excluding swimming) | 18 |
| Heritage/ interpretive centres | 18 |
| Monuments | 16 |
| Museums/art galleries | 15 |
| Cycling | 7 |
| Golf | 7 |
| Angling | 4 |
| Attending horse racing | 3 |
| Equestrian pursuits | 1 |

Source: Fáilte Ireland Domestic Omnibus 2015

The Tourism Product

Accommodation in 2015

| | Premises | Rooms |
|---|----------|--------|
| Hotels | 798 | 56,240 |
| Guesthouses | 226 | 2,835 |
| Bed and Breakfast* | 1,324 | 5,568 |
| Self-Catering (group scheme only - units) | 3,346 | n/a |
| Hostels (beds) | 110 | 7,989 |
| Caravan & camping (pitches) | 93 | 5,312 |

Source: SouthWestern Tourism Services * includes specialist and pub accommodation