

International Leisure Tour Operator Survey Participants

	Contact	Company Profile
DerTour GMBH Emil-von-Behring Strasse Frankfurt D-60424 Hessen Germany	Dino SteinKamp http://www.dertour.de/	Germany's largest tour operator to Ireland, serving more than 9.000 travel agents in Germany and Austria and via internet. Part of DER Touristic Group the company annually produces an Ireland brochure for over 45 years. DERTour offer flights, ferries, car rental, campers, motor bikes, hotels, self catering, B&Bs, hostels, day tours, coach and car tours, outdoor activities and cruisers for FITs. The company works directly with Irish product providers and also uses Irish handling agents.
Gaeland Ashling 4 Quai Des Celestins Paris 75004 France	Isabelle Amice http://www.gaeland-ashling.com/	Specialize in tailor made programs for individuals and groups with sea and air carriers since 1993. Offer all types of accommodation and activities programmed include golf, fishing, horse riding, walking and cycling. Only operators in France that have an Ireland only brochure. Contract directly with Irish suppliers (no intermediary) and 80% of their business comes through travel agency network. Isabelle has worked with Ireland for over 20 years – clearly a big fan!
Crystal Travel & Tours 100 Spring Street Boston 02132 MA USA	Sean Kelly http://www.crystal-travel.com/	An Ireland destination specialist for 30 years, serving most aspects of travel to Ireland, including FIT, group and escorted tour.
Shearing Holidays Miry Lane Wigan WN3 4AG Manchester UK	Caroline Narloch http://www.shearingholidays.com/home	One of the UK's leading Coach Operators featuring Ireland coach tour holidays for over 20 years. Offer a range of group tours either resort based or touring programs. Primarily use hotels 3- 4 star and visitor attractions.
Sceptre Tours 486 Sunrise Highway Suite 200 Rockville Centre NY 11570 USA	Bert Accomando http://www.sceptretours.com/	Established 30 years selling vacations to Ireland, Britain and Italy offering customizable FITs, escorted coach tours, groups, golf and chauffeur drive vacations. Sell through travel agents as well as directly to consumers with extensive off peak as well as high season program to Ireland

Royal Irish Tours 13311 Yonge Street Suite 201 Ontario Canada	Ian Duffy http://www.royalirish tours.ca/	Leading Canadian Tour Operator to Ireland. Annual produce Ireland brochure and the only Canadian Tour Operator to do so, featuring deluxe and first class coach touring program, a wide selection of self-drive holidays, chauffeur drive and self catering. Irish based handling agent used to coordinate operations.
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