

TOURISM FACTS 2018 Preliminary

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Issued By:

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All estimates are based on information from the CSO's Tourism & Travel Survey, NISRA's Northern Ireland Passenger Survey (NIPS), NISRA's Continuous Household Survey (CHS); Fáilte Ireland's Survey of Overseas Travellers (SOT), Tourism Experiences Port Survey, Accommodation Occupancy Survey and Capita (Register of Accommodation).

Fáilte Ireland is responsible for the development and marketing of tourism within the Republic of Ireland. Tourism Ireland is responsible for marketing the Island of Ireland overseas. Information on Tourism Ireland's marketing activities and the performance of overseas tourism to the island of Ireland is available on www.tourismireland.com/corporate/

Tourism Numbers 2014 – 2018 (Preliminary)

Where did Ireland's tourists come from?

| Numbers (000s) | 2014 | 2015 | 2016 | 2017 | 2018 | change 18 vs 17 |
|--|-------|-------|-------|-------|-------|--------------------|
| Britain | 3,007 | 3,346 | 3,632 | 3,445 | 3,467 | 1% |
| Mainland Europe | 2,490 | 2,880 | 3,102 | 3,256 | 3,507 | 8% |
| France | 420 | 471 | 494 | 512 | 525 | 3% |
| Germany | 535 | 609 | 624 | 644 | 761 | 18% |
| Italy | 246 | 304 | 326 | 343 | 373 | 9% |
| Spain | 274 | 322 | 370 | 411 | 404 | -2% |
| Netherlands | 151 | 174 | 222 | 230 | 228 | -1% |
| Belgium | 99 | 121 | 127 | 123 | 128 | 4% |
| Denmark | 55 | 66 | 64 | 70 | 68 | -3% |
| Sweden | 60 | 64 | 59 | 75 | 76 | - |
| Switzerland | 84 | 105 | 107 | 104 | 111 | 7% |
| Austria | 57 | 53 | 58 | 60 | 69 | 14% |
| Norway | 50 | 58 | 50 | 54 | 52 | -3% |
| Poland | 140 | 161 | 176 | 171 | 188 | 10% |
| All Other Europe | 318 | 373 | 427 | 458 | 524 | 14% |
| North America | 1,146 | 1,294 | 1,477 | 1,715 | 1,955 | 14% |
| USA | 1,005 | 1,129 | 1,294 | 1,511 | 1,732 | 15% |
| Canada | 140 | 165 | 183 | 204 | 223 | 9% |
| Rest of World | 462 | 516 | 531 | 607 | 651 | 7% |
| Australia, New Zealand & Other Oceania | 191 | 204 | 206 | 208 | 226 | 9% |
| Africa | 42 | 40 | 46 | 54 | 57 | 7% |
| Central, South & Other Americas | 62 | 63 | 62 | 77 | 92 | 19% |
| Asia & Middle East | 167 | 209 | 216 | 268 | 276 | 3% |
| | 107 | 209 | 210 | 200 | 270 | 570 |
| Total Overseas | 7,105 | 8,036 | 8,742 | 9,023 | 9,580 | 6% |

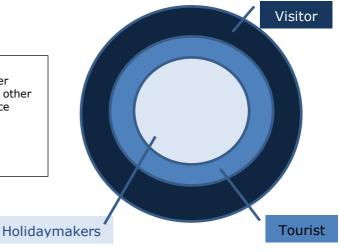
Source surveys are designed to measure area of residence groupings (bold figures). Figures in italics are indicative of approximate overall market size but do not provide a sufficient level of precision to accurately reflect absolute market size or trends over time.

Source: CSO/Fáilte Ireland

Quick definitions:

Visitor: a traveller taking a trip to a destination outside his/her usual environment, for less than a year, for any main purpose other than to be employed by a resident entity in the country or place visited. **Tourist**: a visitor whose trip includes an **overnight stay**.

Holidaymaker: a tourist whose main reason for travelling is holiday/ leisure/recreation.



Tourism Revenue 2014 – 2018 (Preliminary)

How much money did they spend?

| Revenue (€m) | 2014 | 2015 | 2016 | 2017 | 2018 | change 18 vs 17 |
|----------------------------------|---------|---------|---------|---------|---------|--------------------|
| Britain | 926.7 | 1,017.9 | 1,109.8 | 1,046.5 | 1,024.1 | -2% |
| Mainland Europe | 1,301.2 | 1,555.3 | 1,657.5 | 1,763.0 | 1,844.4 | 5% |
| North America | 940.3 | 1,199.7 | 1,337.4 | 1,525.5 | 1,742.3 | 14% |
| Other Overseas | 428.1 | 492.6 | 533.3 | 588.9 | 599.3 | 2% |
| TOTAL OVERSEAS | 3,596.4 | 4,265.3 | 4,638.0 | 4,923.9 | 5,208.9 | 6% |
| Northern Ireland ^{1, 2} | 334.4 | 338.2 | 366.9 | 371.3 | n.a. | - |
| TOTAL OUT-OF-STATE | 3,930.7 | 4,603.5 | 5,004.9 | 5,295.2 | n.a. | - |
| Carrier receipts ³ | 1,166.0 | 1,322.0 | 1,487.0 | 1,611.0 | 1,725.0 | 7% |
| Overseas same-day visits | 41.0 | 38.0 | 48.0 | 53.0 | 47.0 | -11% |
| TOTAL FOREIGN EXCHANGE EARNINGS | 5,137.7 | 5,963.5 | 6,539.9 | 6,959.2 | n.a. | - |

Source surveys are designed to measure area of residence groupings (bold figures). Source: CSO/Fáilte Ireland/TSB NISRA/Central Bank of Ireland

For every euro spent on tourism (domestic and overseas), 22c is generated in tax.

Employment – some useful figures as at 2017

Every $\in 1$ mn of tourist expenditure helps to support 27 tourism jobs. 1,000 additional overseas tourists support 20 jobs in the tourism industry.

¹ NISRA GBP: Northern Ireland resident expenditure data provided in ST£. 2016 Euro exchange rate 0.81948 Source: Central Bank of Ireland

^{2 2013} Revised by NISRA May 2015, 2015 revised 2016

^{3 2013} and 2014 revised by CSO March 2016, 2016 revised by CSO December 2018

Overseas Tourists in 2018 (Preliminary)

How did overseas tourists spend their money in Ireland?

| Breakdown of spend in Ireland | Total | Britain | Mainland Europe | North America | Rest of World |
|-------------------------------|-------|---------|--------------------|------------------|------------------|
| | % | % | % | % | % |
| Bed & board | 30 | 28 | 34 | 27 | 30 |
| Other food & drink | 36 | 41 | 35 | 36 | 34 |
| Sightseeing/entertainment | 6 | 6 | 6 | 7 | 6 |
| Internal transport | 14 | 13 | 14 | 15 | 11 |
| Shopping | 13 | 11 | 11 | 14 | 18 |
| Miscellaneous | 1 | 1 | 1 | 1 | 1 |

How did they arrive/depart? (p)

| | Total | Britain | Mainland Europe | North America | Rest of World |
|----------------------|-------|---------|--------------------|------------------|------------------|
| | % | % | % | % | % |
| Air | | | | | |
| From Britain | 33 | 74 | 5 | 19 | 30 |
| From Mainland Europe | 41 | 2 | 87 | 26 | 28 |
| Transatlantic | 12 | 2 | 2 | 51 | 2 |
| Asia/Middle East | 2 | - | - | - | 30 |
| Sea | | | | | |
| From Britain | 7 | 16 | 2 | 2 | 5 |
| From Mainland Europe | 1 | - | 3 | - | - |
| Via N. Ireland | 3 | 6 | 1 | 2 | 5 |

Source: CSO (* indicates less than 0.5 percent)

Where did they stay? (distribution of bednights)

| | Total | Britain | Mainland Europe | North America | Rest of World |
|--|-------|---------|--------------------|------------------|------------------|
| | % | % | % | % | % |
| Hotels | 22 | 25 | 17 | 30 | 16 |
| Guesthouses/B&Bs | 9 | 6 | 10 | 12 | 7 |
| Self-catering | 21 | 11 | 22 | 17 | 37 |
| Caravan & camping | 2 | 2 | 3 | * | 1 |
| Hostels | 4 | 1 | 5 | 5 | 4 |
| Friends/relatives | 26 | 46 | 21 | 18 | 25 |
| Other Source: SOT | 16 | 9 | 22 | 18 | 10 |
| Nights (Million) 2018 (p) Source (Fáilte Ireland Estimates) | 72.4 | 16.4 | 30.8 | 16.0 | 9.1 |

(* indicates less than 0.5 percent)

What was their main reason for visiting Ireland? (p)

| (000s) | Total | Britain | Mainland Europe | North America | Rest of World |
|-------------------------|-------|---------|--------------------|------------------|------------------|
| Holiday | 5,235 | 1,368 | 2,089 | 1,460 | 319 |
| Visit friends/relatives | 2,697 | 1,487 | 723 | 279 | 209 |
| Business | 1,248 | 563 | 468 | 134 | 83 |
| Other | 400 | 49 | 228 | 83 | 39 |

Source: CSO and NISRA

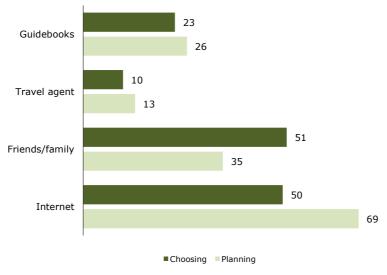
Overseas Holidaymakers 2018 (Preliminary) Holidaymakers in this section are defined as tourists who stated that their primary purpose for visiting Ireland was a holiday.

| Holidaymakers (000s) | 2014 | 2015 | 2016 | 2017 | 2018 | change |
|----------------------|-------|-------|-------|-------|-------|----------|
| | | | | | | 18 vs 17 |
| Britain | 1,057 | 1,254 | 1,423 | 1,317 | 1,368 | 4% |
| Mainland Europe | 1,314 | 1,612 | 1,699 | 1,871 | 2,089 | 12% |
| North America | 803 | 926 | 1,041 | 1,246 | 1,460 | 17% |
| Rest of World | 219 | 243 | 242 | 288 | 319 | 11% |
| Total | 3,393 | 4,036 | 4,406 | 4,721 | 5,235 | 11% |

What was the total number of holidaymakers in 2018? (n)

Source: CSO and NISRA

Sources of information for choosing/planning a holiday in Ireland (%)



Source: Fáilte Ireland's Tourism Experience Port Survey 2018

How did they arrange their holiday?

| | Total | Britain | Mainland Europe | North America | Rest of World |
|-------------|-------|---------|--------------------|------------------|------------------|
| | % | % | % | % | % |
| Package* | 14 | 5 | 10 | 23 | 12 |
| Independent | 86 | 95 | 90 | 77 | 88 |

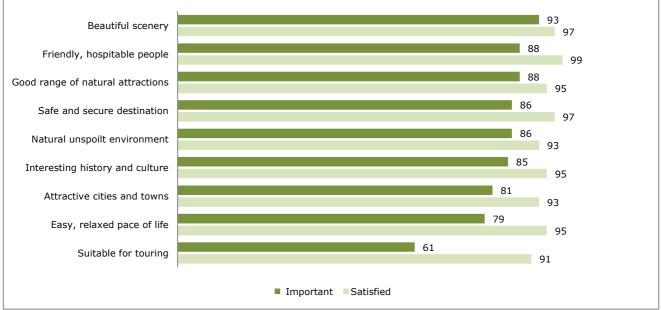
* Prepaid an inclusive price for fares to/from Ireland and at least one other element of the holiday.

Source: Fáilte Ireland's Survey of Overseas Travellers

What were the characteristics of holidaymakers to Ireland?

| Experience of | Ireland | Use of car | | Age | | Social class | | Party compo | osition |
|---------------|---------|--------------|----|----------------|----|-----------------------|----|-------------|---------|
| | % | | % | | % | | % | | % |
| First visit | 67 | Car brought | 10 | Under 25 years | 22 | Mgr/prof (AB) | 28 | Alone | 21 |
| Repeat | 31 | Car hired | 33 | 25-34 years | 23 | White collar (C1) | 60 | Couple | 40 |
| Irish-born | 1 | Car not used | 57 | 35-44 years | 12 | Skilled worker (C2) | 9 | Family | 18 |
| | | | | 45+ years | 44 | Unskilled worker (DE) | 3 | Other adult | 22 |
| | | | | | | | | group | |

Source: Fáilte Ireland's Survey of Overseas Travellers



Importance and rating of destination issues among overseas holidaymakers (%)

Source: Fáilte Ireland's Tourism Experience Port Survey 2018

- Important: Factors considered important to holidaymakers when considering Ireland for their holiday
- Satisfied: Proportion of holidaymakers who rated themselves satisfied/very satisfied with aspects of their Irish holiday experience

The Tourism Product

Accommodation in 2018

| | Premises | Rooms |
|-------------------------------|----------|--------|
| Hotels | 807 | 58,009 |
| Guesthouses | 170 | 2,199 |
| Bed and Breakfasts | 1,015 | 4,324 |
| | Premises | Beds |
| Self-Catering (units) | 2,373 | 12,036 |
| Hostels | 88 | 7,135 |
| Welcome Standard ⁴ | 250 | 9,726 |
| Caravan & camping (pitches) | 6,545 | 30,292 |
| Source: Capita | | |

Accommodation occupancy in 2018

| | % |
|---|----|
| Hotel Room Occupancy | 72 |
| Guesthouse Room Occupancy | 66 |
| B&B Room Occupancy | 45 |
| | |
| Hostels Bed Occupancy | 70 |
| Self-Catering Bed Occupancy | 38 |
| Caravan and Camping Bed Occupancy | 38 |
| Source: Fáilte Ireland Accommodation Survey | |

⁴ Excludes Marinas